Number 11/2024

****

**Presse Information.**

Press Release.

Strengthening of the Linde sales organization in North-Rhine-Westphalia   
**Linde Material Handling Germany and Royal Reesink reached an agreement regarding the acquisition of Pelzer Fördertechnik**

**Aschaffenburg, November 5, 2024 – Since 1. November, Linde Material Handling GmbH has become the sole shareholder of the Linde network partner Pelzer Fördertechnik GmbH, Kerpen (Germany). The intralogistics solution provider has acquired the remaining shares from Reesink GmbH, part of Royal Reesink. In doing so, Linde Material Handling is strengthening its customer relationships in North-Rhine-Westphalia and securing the potential for further positive business development in the region.**

Following constructive negotiations with the majority shareholder, Reesink GmbH, part of Royal Reesink, Linde Material Handling has agreed to acquire its shares in Pelzer Fördertechnik GmbH. As an authorized dealer for Linde products and solutions, Pelzer Fördertechnik, based in Kerpen, has been serving customers for 55 years with around 270 employees, including more than 120 service technicians.

‘We are delighted to be able to increase our involvement in this important industrial region of Germany in the interests of our customers and to ensure the stable continuation of long-standing customer relationships,’ says Jérôme Wencker, Senior Vice President Linde Material Handling Germany.

‘With its broad and dense network of sales branches, authorized dealers and service centers, the Linde brand is always close to its customers. Securing locations in our sales organization for the long term is therefore also very important for us from a strategic perspective,’ adds Ulrike Just, Executive Vice President Sales & Service Linde Material Handling EMEA, member of the Management Board EMEA, and Managing Director of Linde Material Handling GmbH.

“Under the umbrella of Royal Reesink, Pelzer Fördertechnikdeveloped into a strong local intralogistics provider, proudly representing the Linde brand in the important economical region North-Rhine-Westphalia”, says Rogier van der Linde, CEO of Royal Reesink. “In view of the specific dealer landscape in Germany and changing customer requirements, we believe that the deal with Linde Material Handling will facilitate the further development of Pelzer Fördertechnik.”

The parties involved have agreed not to disclose details of the transaction.

**Linde Material Handling GmbH**Linde Material Handling GmbH, a KION Group company, is a globally operating manufacturer of forklift trucks and warehouse trucks, and a solutions and service provider for intralogistics. With a sales and service network that spans more than 100 countries, the company is represented in all major regions around the world.

Press contact:

Heike Oder: +49 (0) 6021 99-1277 – E-Mail: heike.oder@linde-mh.de

**Royal Reesink**

Founded in 1786, Royal Reesink is one of the oldest distribution and service companies in the world. Royal Reesink is a leading international distributor of agricultural, construction, landscaping, and logistical machinery of leading OEMs (Original Equipment Manufacturers) and currently encompasses in excess of 40 operating companies on four continents.

Press contact:

Heleen Kuik: +31 6 45475098 – Email [heleen.kuik@royalreesink.com](mailto:heleen.kuik@royalreesink.com)

**Image and caption**

**Presse Information.**

Press Release.



Image no. Kerpen\_Außenaufnahme-3.jpg

**For 55 years, Pelzer Fördertechnik, Kerpen, has been authorized network partner for Linde products and solutions in North-Rhine-Westphalia.**

You can find this photo in printable resolution for download on:

[Press releases overview (linde-mh.com)](https://www.linde-mh.com/en/About-us/Press/)

Photo: Linde Material Handling GmbH

Released for publication.